

Company Profile

History: Troutman Sanders Strategies (TSS) was created in response to the recognition of growing complexities in business interface with government. Clients of Troutman Sanders LLP, one of America's largest and most notable law firms, were challenging the firm to assist in tax, legislation, governmental rule-making and appropriations-related issues. As the demands grew, it became beneficial to develop a dedicated team of specialists who could concentrate exclusively on government matters.

As their reputation grew, TSS developed from their initial consulting group into a stand-alone business staffed with nationally recognized talent. In addition to their highly experienced team, TSS has an ever-going reputation for honesty, integrity, and dedication to clients' needs and success,

Company Overview: Troutman Sanders Strategies (TSS) is a full-service government relations and issue management firm that is committed to protecting and enhancing clients' business through the development of strategic partnerships with government.

With the integrated capabilities of experienced public affairs professionals and the vast resources of Troutman Sanders LLP, TSS is in a unique position to provide these services by using a proactive, creative and comprehensive team approach.

Services Overview: As public policy experts, consultants and lobbyists, TSS advances clients' interests in all branches of government by closely tailoring their strategies and actions according to the ever-changing political landscape.

With over 150 years of cumulative experience serving in and before state and federal government, TSS' fundamental offerings are exemplified by the following areas of expertise:

State & Federal Government Affairs & Strategic Consulting Services

- Legislative & Executive Branch Advocacy
- Legislative Strategies, Monitoring & Analysis
- Strategic Policy & Regulatory Intelligence
- Government Procurement
- Coalition Building & Grasstops Advocacy
- Corporate Issue Management
- Funding & Appropriations

Additionally, TSS is distinguished as a positive, influential body in the public policy process in a number of key areas, including: *Agriculture, Natural Resources, Energy, Environment, Insurance, Finance, Taxation, Trade, Healthcare, Appropriations, Project Funding, Telecommunications, Technology, Transportation and Infrastructure.*