

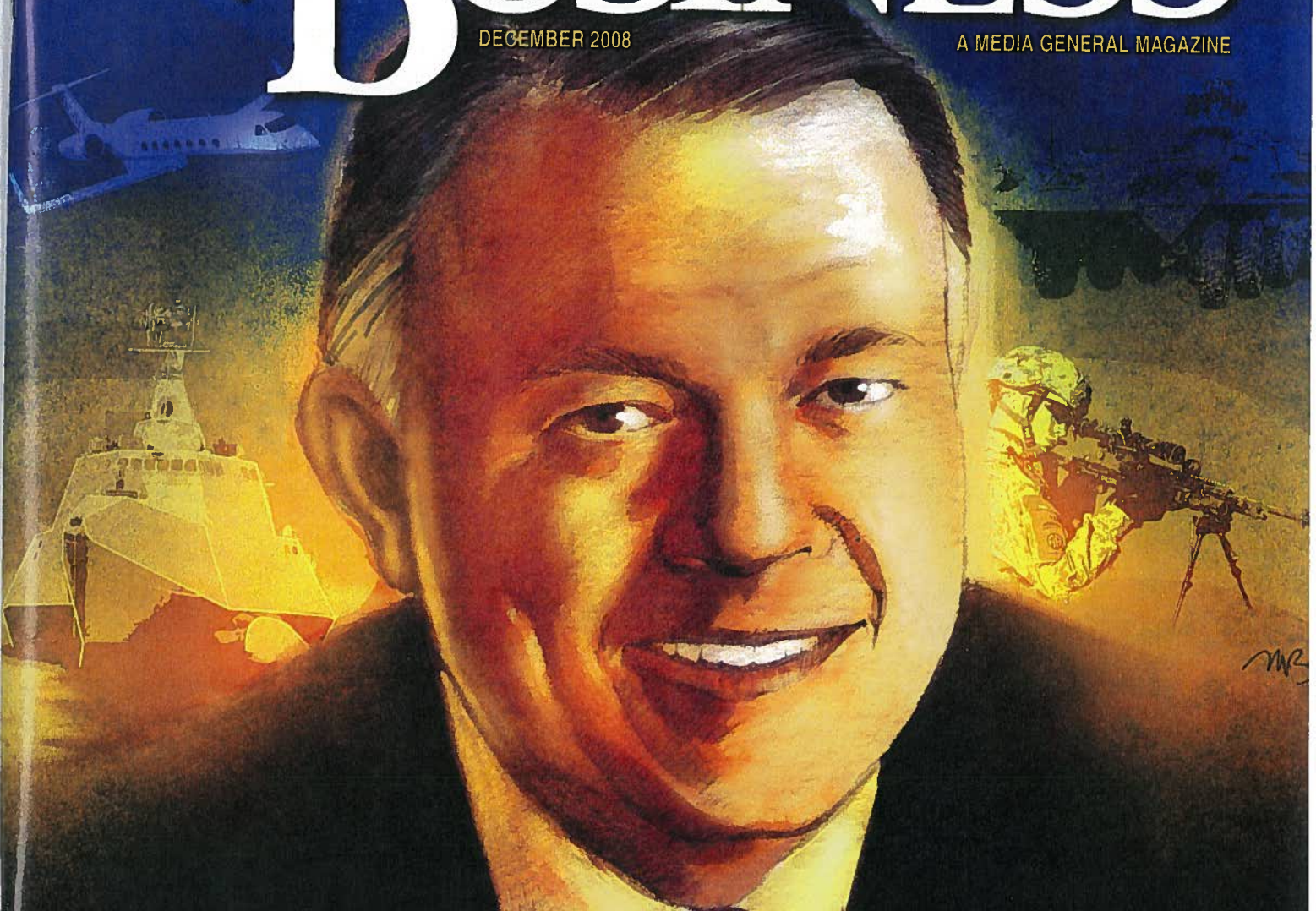
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VIRGINIA BUSINESS

DECEMBER 2008

A MEDIA GENERAL MAGAZINE



Virginia Business Person of the Year

Nicholas Chabraja of General Dynamics

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MR CLARK H LEWIS
 TROUTMAN SANDERS
 PO BOX 1122
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2008
Legal
ELITE

LEGISLATIVE/
REGULATORY

Anne Leigh Kerr
Troutman Sanders LLP
Richmond

Title: Director, Troutman Sanders Strategies

Birth date: Jan. 17, 1969

Education: Bachelor's degree in government, 1991; law degree, 1998; College of William & Mary

Current professional pursuits: Legislative counsel to Boyd-Graves Conference, Virginia Bar Association

Family: Single

Pets: "I share custody of a yellow Lab with a family member."

Hobbies: Canoeing and cooking

Previous employers: Policy adviser to Lt. Gov. Don Beyer and special assistant to the director of the Department of Environmental Quality

Fan of: Washington Redskins and professional cycling

Favorite vacation spot: Boston

Recently read: "The Leadership Journey of an American Icon" by Katharine Graham

Mentor: "Watt Abbott, my grandfather, who served in the U.S. House of Representatives for 25 years and who was very active in Virginia state and local politics for many years.

He got me interested in Virginia politics and Virginia government at an early age and taught me a valuable code to live by that has proven successful for me in my professional and personal life: Show up, work hard and always tell it like it is."

What is most challenging about your work as a regulatory/legislative specialist?

"One of the most challenging aspects of working with the Virginia General Assembly is designing and implementing a legislative strategy that can bring success to a client's interests in light of the ever-increasing political dynamic. With the advent of a true two-party system in the commonwealth, partisan politics naturally becomes more prevalent. A successful lobbyist must know not only the substance of the client's interest but also the pitfalls of the political system."



Photo by Mark Rhodes